



SOUTHERN ELECTRONIC SERVICES P/L

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STANDARD TERMS & CONDITIONS

In these Terms, unless the context otherwise requires:

“**us**” or “**we**” means **Southern Electronic Services Pty Ltd** (ABN 66 005 276 817) and “**our**” has a corresponding meaning. “**you**” means the purchaser or proposed purchaser or offeree of any goods from us, and “**your**” has a corresponding meaning. “**goods**” shall mean any goods offered, sold or supplied by us.

1. General

Unless otherwise agreed in writing by us, any agreement for the sale or supply of any goods by us shall be subject to and shall incorporate these terms & conditions of sale effective at the time the agreement is made, to the exclusion of any terms or conditions stipulated in any manner by you whether at the time of ordering any goods, at the time of accepting any offer for any goods or accepting any goods, or otherwise.

2. Formation of Contract

An agreement for the sale of goods between us and you shall not come into existence if an order placed by you for the goods is not accepted and confirmed by us. Any order for any goods must be accompanied by sufficient information to enable us to proceed with the order.

3. Description

Any description we may provide of the goods in any document is provided by way of identification only, and does not amount to a contract of sale by description. Any description of any goods in any brochure, document or other sales literature used by us may be approximate and is for general information only and shall not form part of any agreement between us and you. Any performance figures given by us are based on experience but we shall have no liability if those figures are not obtained, unless they are specifically guaranteed in writing by us.

4. Offers, Quotations and Tenders

Any offer, quotation or tender by us will be open for acceptance for not more than 90 days from the date of issue, except as otherwise specified in writing by us.

We retain the right to withdraw our offer early, notwithstanding that the offer, quotation or tender does not state this right elsewhere.

5. Prices

The prices for any goods to you shall be as stated in a valid and current quotation from us (subject to paragraph 4), or if none, in our price list current on the date or dates that you have requested delivery of the order. GST is generally NOT included in the price quoted. Any other applicable taxes are not included in prices offered or quoted or in price lists but will be separately charged to you, unless not applicable. Should we incur expenses in supplying the goods which are not anticipated or provided for in our offer,

quotation or price list, owing to any circumstances whatsoever beyond our reasonable control, those additional expenses shall be added to the price and must be paid by you accordingly.

6. Payment

Subject to the following provisions of this paragraph, all payments must be made strictly net cash, by EFT, VISA or MASTERCARD prior to despatch or pick-up of the goods. Time shall be of the essence. We may elect to allow you credit if you have completed a credit application and provide us with any information we require from time to time. Where credit is allowed, the maximum period of credit on any purchase is 30 days after the last day of the month of the invoice for that purchase, or as otherwise agreed in writing. Notwithstanding any granting of credit, we reserve the right at any time to withdraw credit or to require payment earlier than the time allowed in any credit arrangement or require cash on delivery. All export sales are subject to the prompt provision by you of an irrevocable letter of credit satisfactory to us, in our favour. You may not set-off any amount you claim from us against any amount you owe us.

If you fail to make full payment by the due date, without prejudice to our other rights, we shall be entitled to:

(a) charge you interest on any outstanding amount (before and after any judgment) at an annual rate of 2% above the highest overdraft rate from time to time charged by our bank, accruing daily from the date the amount became due to the date of payment and shall be payable on demand, and

(b) suspend or discontinue further performance under any contract with you, and

(c) claim from you all the costs and expenses incurred in seeking to collect payment from you or otherwise enforcing our agreement with you.

We shall have no liability to you arising out of or in connection with any suspended or discontinued performance. You shall be liable to us for any loss (including loss of profit) suffered by reason of your failure to pay any amount.

7. Delivery

We will deliver the goods ex store at our place of business. If we arrange freight to you, you must pay our charges on account of freight, unless otherwise agreed. Any delivery dates or periods stated, quoted or agreed by us shall be approximate or estimates only. We shall not be liable for any consequences of any delays. We reserve the right to deliver by instalments, if discussed with and agreed to by you. Each instalment shall be deemed to be sold under a separate contract. Failure to deliver any instalment shall not entitle you to terminate any agreement with us.

8. Force Majeure

We shall not be liable in respect of any loss or damage arising from any delayed performance or non-performance occasioned by any acts of God, floods, storms, fire, strikes, combination of workmen, industrial action, lockouts, mechanical breakdowns, difficulty in procuring suitable materials or articles or substances required in the manufacture of the goods, shortage of stocks, lack or shortage of labour, delays in transportation or in transit, governmental or legal prohibitions or restrictions, armed hostility, civil commotion, pandemics or other impediments whatsoever (whether similar in nature to the foregoing or not) reasonably beyond our control. You shall not be relieved from accepting the goods notwithstanding any delay.

9. Risk

All risk in relation to the goods shall pass to you and will be borne by you from the earlier of the time that the goods are placed at the disposal of you at our premises or the time that the goods leave our premises. This shall apply even if we agree at any time to transport or deliver the goods (or arrange for same) to you at any other place.

10. Property

10.1 We shall remain the sole and absolute owner of the goods until the price for the goods and all other goods in the same consignment has been received in full by us from you.

10.2 Until we have received the price for the goods and all other goods in the same consignment in full:

(a) you shall be bailee of the goods for us and shall at your own expense store them upon your premises in a safe and secure manner, enabling them to be readily identifiable as our goods;

(b) Until full payment is made we shall have the right at any time to enter your premises and retrieve the goods;

10.3 Until full payment is made, when the goods have been installed or otherwise used in some way by you, including passing on to an Acquirer:

(a) notwithstanding that payment of the price for the goods would not otherwise have been due by you, you shall be immediately obliged to pay the price for the goods to us immediately you receive any payment from the Acquirer;

(b) you shall hold all your rights against the Acquirer and any proceeds you receive in trust for us;

(c) you agree that we shall be entitled to trace all and any proceeds arising from any sale or disposal of the goods until you pay the full price for the goods to us; and

(d) you shall at our request assign your claims against the Acquirer and agrees irrevocably to appoint us and each of our officers as your attorney to give effect to and complete that assignment.

10.4 Until the price for the goods and all other goods in the same consignment has been received by us in full from you, you shall act at all times in a fiduciary capacity of the utmost good faith toward us.

11. Packing

The price quoted includes our standard packing where applicable. The cost of any special packing required by you or any special or export packing which may be required, shall be an additional charge.

12. Purported Variation or Cancellation by Purchaser

If you cancel, vary or suspend any order or offer or purport to do any of those things, you shall compensate and indemnify us for all our costs, losses and expenses incurred, suffered or anticipated including, but not limited to, loss of gross profits.

13. Returns

We will not accept any returns unless they have been authorised by us and are returned in the same condition as that in which they were despatched. Any authorised returns must be sent to us at our address on the invoice with freight pre-paid by you and will be

subject to a restocking fee. If the freight on authorised returns has not been pre-paid by you, we reserve the right to refuse the returns or the right to pay the freight and charge you for the freight and an administration fee.

14. Entire Terms

Except only to the extent that additional terms have been agreed by us in writing, these terms of sale constitute the entire terms and conditions of the agreement of sale between us and you. All representations, conditions or warranties (whether expressed or implied) not contained herein are expressly excluded. All terms, conditions, warranties and obligations otherwise implied or included in the agreement between us and you by any legislation or statute or rule is excluded to the fullest extent allowable by law. The agreement between us and you shall not be varied except in writing by us.

15. Warranty, Claims and Limitation of Liability

15.1 We warrant that all goods sold to you against manufacturing defects for a period of twelve months from the date when the goods were consigned to you.

15.2 Nothing in these terms and conditions shall exclude, restrict or modify rights and remedies you have under any applicable legislation in Australia which, pursuant to that legislation, cannot be excluded, restricted or modified by agreement (“preserved rights and remedies”).

15.3 Except only to the extent that you have preserved rights and remedies:

(a) we will accept no claim in respect of the goods and shall not be liable to you and the goods will be deemed to comply with the agreement between us and you unless a claim in writing is received by us within 14 days after delivery in sales within Australia or within 21 days of the date of arrival of the goods at the port of destination in export sales;

(b) we shall be under no liability to you at law or in equity or pursuant to the provisions of any statute, rule or regulation or otherwise for any claims, demands, losses, damages, costs or expenses arising out of or connected with any performance or non-performance by us including, without limiting the generality of the foregoing, any act or omission of us, our officers, servants, agents, contractors or other representatives.

15.4 If any condition, warranty or obligation is included in the agreement between us and you or imposed on us by virtue of any applicable legislation in Australia, then to the extent to which our liability in respect of that condition, warranty or obligation cannot lawfully be or is not otherwise excluded, restricted or modified by these terms and conditions, our liability in respect of any breach of condition, warranty or obligation shall to the fullest extent allowable by law be limited to any one or more of the following, at our option:

(a) refunding the price paid in respect of the goods;

(b) the replacement of the goods with equivalent goods;

(c) the repair of the goods; or

(d) the payment of the cost of repairing the goods or of replacing the goods with equivalent goods.

Subject only as aforesaid in this paragraph, in no event shall we be liable whether in tort or in contract or otherwise for any special, indirect or consequential damages, including, but not limited to damage for loss of revenue or sales, costs incurred in connection with substitute facilities, any loss suffered by any third party, or the loss of any actual or anticipated profits.

16. Errors, Omissions and Manifest Discrepancies, We reserve the right to correct, in good faith, errors or omissions in quotations, acknowledgments, orders, invoices or other documents relating to the goods or the agreement between us and you, whether or not the expression “E&OE” is contained in the document.

17. Licences And Permits

All goods are sold on the understanding that all licences and permits under all relevant statutes, regulations ordinances and rules have been obtained by you.

18. Disclaimers

We do not hold ourselves out as consultants in relation to the use of the goods. All advice and information contained in our published literature and given by our staff is compiled from the best information available to us, but we accept no responsibility whatsoever for their accuracy or for any results which may be obtained by you. If you rely upon any such advice or information you do so entirely at your own risk and we will not be liable for any loss or damage thereby suffered notwithstanding any want of care on our part or our staff in compiling or giving any advice or information.

19. Termination

If you fail to make any payment promptly as required by these terms or as specifically agreed by us, or otherwise fail to carry out the terms of the agreement between you and us, or you become insolvent or bankrupt or commit any act of insolvency or bankruptcy, or stop payments of your debts, or call a meeting of or enter into any composition with or make any assignment for the benefit of your creditors, or have a receiver, receiver and manager, administrator or provisional liquidator appointed to your undertaking or assets or any part thereof, or a petition for your winding up is presented or any resolution is passed for the appointment of an administrator or for your winding up, or you breach or commit any default under any mortgage, charge or other encumbrance by which you are bound, or if any mortgagee, chargee or other encumbrancee of you becomes entitled to enforce a mortgage, charge or other encumbrance, or you fail to pay promptly any judgment debt, or you default under any other agreement with us or under any other agreement, we may at our discretion and notwithstanding any waiver of any default or failure to enforce any right and without prejudice to our other rights under these terms or otherwise, forthwith terminate our agreement with you or suspend our agreement with you or any unfulfilled part thereof or make partial deliveries or require payment in cash before or on delivery of any goods, notwithstanding any other terms. In the event of any such action by us, we shall not be liable for any loss, damages, costs or expenses suffered or incurred by you or of any other person howsoever arising from that action.

20. Governing Law and Jurisdiction

The agreement between us and you shall be governed by the laws of Victoria (excluding the whole of the United Nations Convention on Contracts for the International Sale of Goods, where it would otherwise have applied) notwithstanding the place in which the goods or any of them are to be delivered. You submit to the exclusive jurisdiction of the courts in that State.